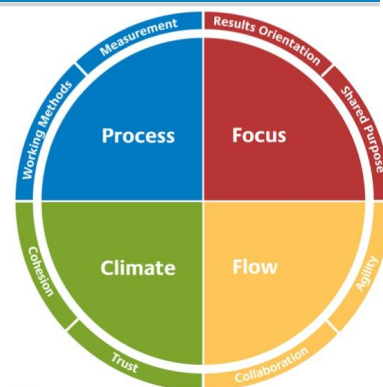


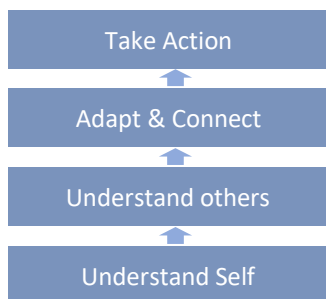
A personal development experience for you and your senior team.
 Develop the interpersonal and leadership capabilities of your organisation
 A way of helping leaders understand their personal impact on the business
 Assisting individuals to better understand themselves, colleagues,
 key stakeholders in a way that positively impacts business outcomes.



The Insights Team Effectiveness model

Insights Discovery provides an introduction to the Insights Personal and Team Effectiveness Models. The approach is open and interactive providing participants with a language and framework for understanding self and others better; which they can put into practice immediately. Each participant receives their Insights Discovery Personal Profile having completed the Insights Discovery psychometric.

The programme explores a simple model:



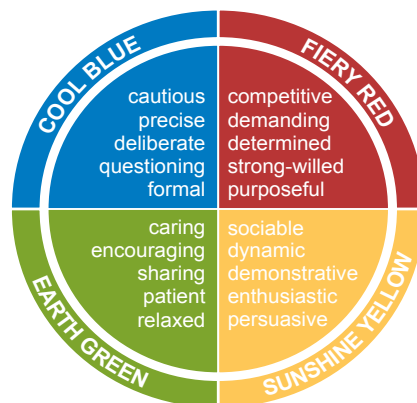
Using their Insights Discovery Personal Profile, the programme enables each participant to understand their own personality better, to identify other types of personalities and adapt to different communication needs. Insights uses colour as a metaphor; creating a common language and framework on which participants can base their interactions.

The Insights Personal and Team Effectiveness programme is tailored to your business needs. Delivery can range from a 90 minute executive briefing to a full day workshop for intact teams or as part of wider leader development programmes.

Programme Overview

- The Power of Perception
- Insights Colour Preferences
- Jung’s Preferences
- Team Effectiveness model
- Insights Discovery Personal profile
- Recognising Other Styles
- Adapting and Connecting
- Leading with Insights Discovery
- Working with your opposite type

The Insights Discovery 4-Type Wheel



A memorable and enjoyable introduction to the power of Insights Discovery with endless possibilities of developing your organisations:

- Leadership Effectiveness
- Collaborative Working
- Team Effectiveness
- Employee Engagement
- Transformational Change

Summary

- A memorable and impactful introduction to the Insights Discovery learning system
- Each participant receives their Insights Discovery Personal Profile
- An Interactive and participative approach accommodating all learning styles
- Creates a positive common language enabling people to discuss personality preference and the differences between people in a positive way.
- Participants learn about their strengths and areas for development making them more effective in their role.

What People Say:

‘Insights provided us as a newly formed team, an invaluable opportunity to get to know what really makes us tick and the different skills and approaches we all bring.’

Senior Manager Civil Service

‘With the pace of change increasing and the numerous challenges which we all face together, Insights allows senior teams to explore their strengths, differences and interdependencies in a safe environment.’

PSNI Chief Superintendent

‘I personally found that it helped me with my own leadership style and it provided me with a forum to engage with team members and actually have some much needed conversations about issues which were hindering our progress as a team.’

Director Arolite Ltd